



Sales Account Manager – Architectural Sign Projects

Creative Sign Designs is actively looking for a Sales Account Manager – Architectural Sign Projects.

Creative Sign Designs, with national headquarters in Tampa, specializes in turnkey architectural signage solutions. Creative Sign Designs provides consultation, design, project management, fabrication, and installation services for a full line of interior, exterior and digital sign products. With more than 25 years experience providing architectural sign solutions, Creative Sign Designs is capable of successfully managing local, regional, and national projects.

POSITION: Sales Account Manager – Architectural Sign Projects

RESPONSIBILITIES: Primary responsibilities include managing the sales process, developing new accounts, and cultivating new business relationships in diverse architectural sign markets. Account Manager will coordinate with design, production, and installation teams on all types of interior & exterior signs, including directional and wayfinding, channel letter, electrical, traffic, post & panel signs, and more. Sales Account Manager is responsible for ensuring customer expectations are exceeded.

QUALIFICATIONS: 2+ years of experience in sales account management of interior and exterior signage (or similar products and services) is required, plus a High School diploma or GED. Candidate will be asked to show prior sales results and examples accounts that were successfully managed. Experience with Microsoft CRM and other sales software is preferred. Teammate must have a desire to contribute to the overall success of the company and to improving all key performance metrics. Selected candidate must pass a pre-employment drug screen and background check.

OUR TEAM: Creative Sign Designs is the leader in turnkey signage projects. We do it all...Consult, Design, Fabricate, Install. Our product lines include ADA, interior, wayfinding, electrical channel letters, monuments, pylons, DOT signs and much more! We are always looking for the right players to add to our team to help provide exceptional service to our customers. Learn more at www.CreativeSignDesigns.com.

TO APPLY: E-mail your resume to jamie@creativesigndesigns.com. Qualified candidates will be contacted to arrange an interview.